

Automatic Ticketing Gates (ATG) Procurement Working Group

Document Reference:
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Chair:
Dave Lynch

Secretariat:
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Purpose

The purpose of this group is:

- To consider issues regarding ATG procurement, interoperability and multimodality.
- To provide a forum for industry parties to come together to set a vision for the network, providing clarity to the supply chain, and incentivising new suppliers to develop innovative products to enter the market.
- To fully consider the value of consolidating demand of ATGs and/or their component parts and explore options to do so.
- To promote the creation of an industry wide long-term vision of an ATG landscape, which has innovation and the interests of passengers as core principles

Authority & Responsibilities

Senior group(s)

- RDG Board** - Setting the vision and long term strategic direction for the industry, including being the highest point of escalation for issues
- ORR** – providing an advisory role and monitoring the progress of the working group . ORR will also carry out a review of the continuing need for the group in 2 years time

This group shall

- Explore how to incentivise the supply chain and new entrants to develop innovative products for the GB market, and develop new ideas for emerging technology This could include;
 - Provide a forum for alternative revenue protection product providers (including ATGs) to engage with the whole industry;
 - Explore options for consolidating procurement. Consolidation, where appropriate, could incentivise new entrants and deliver better outcomes for TOCs;
 - Explore options for greater levels of interoperability between the mainline and metro systems, including discussion of wider interoperability with TfL systems for other Third Party suppliers (of ATGs, TVMs, etc);
 - Explore options for incentivising the supply chain to promote greater level of multi-modality
- Lead on promoting innovation in the provision of ATGs
- Ensure alignment with retail strategy
- Consider the needs of the passenger and accessibility at all stages
- Adhere to the relevant competition compliance policy in place to prevent members from discussing commercially sensitive information being shared.

Sub-groups charted to "This Group"

- Interoperability; Consolidated procurement; barriers to new entrants/innovation

Expected Outcomes

The outcomes expected to be achieved through this group are:

- View on the value of consolidated procurement for ATGs and their component parts to the industry
- Plan for addressing barriers to new entrants to enter the GB market
- A process for ensuring that systems are developed to be interoperable and multimodal
- Forward roadmap (showing what the industry wants)
- Greater visibility of transport networks' plans for the network
- Greater visibility of the integration of ATGs with TfL Back Office systems

KPIs

Key Performance Indicators are:

- Meetings are held quarterly
- At least two forums are held for new suppliers to present to industry/ innovation day
- New entrants engage with and/or actively enter the market for supply of ATGs
- Better value for money
- Fully developed process for innovation

Composition

This group is comprised of representatives from the TOCS owning groups and transport networks (including metro systems). It should also include representation from the following:

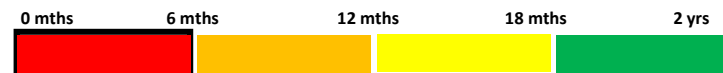


- ORR
- RDG
- DfT
- TS
- ATG Suppliers (as required)
- TfL (as required)
- Transport Focus (as required)

Typical Agenda

Theme	Item	Accountable
Approval of the record:	Minutes from previous meeting Action updates	Chair Secretariat
Theme name?	What?	Who?
Theme name?	What?	Who?
Theme name?	What?	Who?
Approvals & endorsements:	Items requiring approval Items seeking endorsement	Topic Lead Topic Lead
Forward agenda:	Forward agenda Next meeting dates	Secretariat Secretariat
Meeting close:	A.O.B Review of meeting	Chair Chair
Items for noting:	Items included for awareness Items included for	Topic Lead Topic Lead

Outlook Horizon



Meeting Inputs

Inputs to this meeting are:

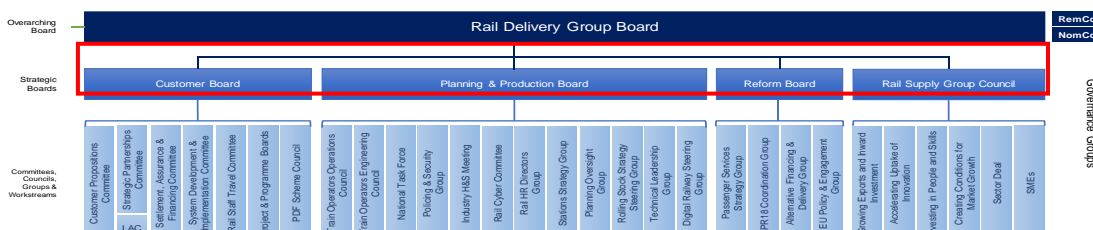
- Audit of ATG assets and locations (ORR to provide)
- ORR Market Study Report
- Feedback from TfL workshop

Meeting Outputs

Outputs from this meeting are:

- Sub groups set up and objectives agreed
- Innovation day (including Cubic)

Governance Chart - Line of Sight [PLACEHOLDER]



Meeting Pattern & Frequency

- Meetings should be held every 3 months, unless agreed otherwise by working group.
- RDG will facilitate meeting by hosting 1st meeting where ToR and working group objectives will be review and agreed