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**FREIGHTLINER HEAVY HAUL LIMITED**  
**Report and accounts 2012**

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**DIRECTORS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE PERIOD ENDED 31 MARCH 2012**

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**COMPANY INFORMATION**

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**DIRECTORS**

Adam Cunliffe  
Peter Maybury  
Dom McKenna  
Russell Mears  
Tim Shakerley  
Paul Smart  
Kevin Utting

**COMPANY SECRETARY**

Russell Mears

**COMPANY NUMBER**

3831229

**REGISTERED OFFICE**

The Podium  
1 Eversholt Street  
London  
NW1 2FL

**AUDITOR**

Deloitte LLP  
Chartered Accountants and Statutory Auditor  
London  
England

**BANKERS**

RBC Europe Limited  
Riverbank House  
2 Swan Lane  
London  
EC4R 3BF

**SOLICITORS**

Addleshaw Goddard  
Milton Gate  
60 Chiswell Street  
London  
EC1Y 4AG

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**DIRECTORS' REPORT  
FOR THE PERIOD ENDED 31 MARCH 2012**

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The directors present their report and the audited financial statements for the period ended 31 March 2012

**PRINCIPAL ACTIVITIES**

Freightliner Heavy Haul Limited provides UK heavy haulage rail freight services principally to the coal, aggregates, cement, waste and specialist minerals sectors as well as moving a large number of trains in support of Network Rail's own programme of track maintenance and renewals. Since commencing operations in 1999 the company has grown its fleet to over 75 locomotives and over 1,000 wagons.

**RESULTS AND DIVIDENDS**

The profit for the period, after taxation, amounted to £9,857,000 (2011 - £7,714,000). Turnover increased from £96,711,000 to £108,241,000. Net assets have increased to £13,925,000 arising mainly from the profit for the period.

Due to the nature of the business, the directors do not believe further key performance indicators are required for an understanding of the performance of the company.

The directors do not propose a final dividend for the accounting period (2011 - £19 million).

**FUTURE DEVELOPMENTS**

Freightliner Heavy Haul Limited will continue to focus on its customer service and cost control so as to strongly position itself for an eventual improvement in market conditions.

**GOING CONCERN**

The directors have a reasonable expectation that the company and group have adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the financial statements.

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## **FREIGHTLINER HEAVY HAUL LIMITED**

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### **DIRECTORS' REPORT FOR THE PERIOD ENDED 31 MARCH 2012**

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#### **PRINCIPAL RISKS AND UNCERTAINTIES**

The Board manages the principal risks and uncertainties as follows

##### **Customers**

The heavy haul business benefits from a wide and growing customer base under medium and long-term contracts.

##### **Credit**

The company's credit risk is attributable to its debtors, which are presented in the balance sheet net of any provision for bad debts. The company only enters into material transactions with reputable and established businesses. Credit risk is controlled by the regular review and setting of customer payment terms. Compliance with these limits is monitored daily.

##### **Health and Safety**

Railway operators are required by statute (The Railways and Other Guided Transport Systems [Safety] Regulations, 2006) to hold a current Safety Certificate. To secure a Safety Certificate they must submit to the Office of the Rail Regulator a Railway Safety Case (RSC), a document defining the safety management system.

Each railway operator holds a duty to comply with its RSC. The Freightliner Group's operating companies, including Freightliner Heavy Haul Limited, each have a Professional Head of Operational Safety and Security, with a direct reporting line to their respective Boards. Convening every four weeks, the Professional Heads meet with the Group Head of Risk Management and other representatives of pertinent disciplines to review, at all levels of operations, compliance with the RSC. It is the responsibility of the Group Head of Risk to escalate matters of appropriate significance to the Group Executive.

##### **Liquidity and interest rates**

Cash flow forecasts are updated on a regular basis to assess the ability to meet future cash commitments and to ensure that loan covenants will be met.

##### **Financial risk management**

The directors considered the risks attached to the company's financial instruments, which principally comprise operating debtors, operating creditors and external loans. The directors have taken a prudent approach in their consideration of the various risks attached to the financial instruments of the company.

The directors' policy on hedging is to hedge all financial risks where it is feasible and cost effective to do so. At a group level fuel and interest rates have been hedged during the year.

#### **ENVIRONMENT**

The company recognises the importance of its environmental responsibilities by adopting good industry practice for the control of pollution and the management of environmental risks.

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## **FREIGHTLINER HEAVY HAUL LIMITED**

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### **DIRECTORS' REPORT FOR THE PERIOD ENDED 31 MARCH 2012**

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#### **EMPLOYEES**

Details of the number of employees and related costs can be found in note 5 to the financial statements

The company continues its policy and practices to keep employees informed through staff magazines and newsletters. Regular meetings are held between local management and employees to encourage the free flow of information and ideas

Full consideration is given to applications for employment from disabled persons where a handicapped or disabled person can adequately fulfil the requirements of the job. An employee who becomes disabled is encouraged to remain in the company's employment, in the same job if this is practical. If a change of job is necessary, such an employee is considered for any suitable alternative work, which is available, and the company will provide training if necessary

The group has been running employee share schemes since privatisation and the scheme is open to all employees except key managers. Key managers and directors have a separate opportunity to purchase "key manager" shares and in doing so are precluded from the general employee share scheme

#### **DIRECTORS**

The directors who served throughout the period, except as noted, were

Adam Cunliffe  
Peter Maybury  
Russell Mears  
Paul Smart  
Dom McKenna (appointed 12 July 2011)  
Tim Shakerley (appointed 12 July 2011)  
Kevin Utting (appointed 23 August 2011)

#### **PENSIONS**

As disclosed in note 20 to the financial statements the Freightliner Heavy Haul share of the of the pension deficit, net of deferred tax, on an FRS17 basis is £4.6 million (2011 £0.9 million deficit). The increase in deficit has been predominately driven by a reduction in the discount rate as a result of the fall in bond yields.

The pension scheme is multi-employer covering several companies within the group. The last actuarial valuation was performed at 31 December 2010 and reported a deficit for the scheme as a whole of £0.7 million on assets of £235.6 million (the group share of deficit after related deferred tax is £0.3 million). Scheme contribution levels for both employer and members have been set accordingly from 1 July 2012 to repair this relatively small deficit.

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## FREIGHTLINER HEAVY HAUL LIMITED

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### DIRECTORS' REPORT FOR THE PERIOD ENDED 31 MARCH 2012

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#### PROVISION OF INFORMATION TO AUDITOR

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company's auditor in connection with preparing its report and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

#### DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Directors' report and the audited financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare audited financial statements for each financial year. Under that law the directors have elected to prepare the audited financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the audited financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these audited financial statements, the directors are required to.

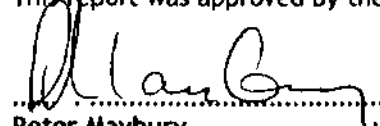
- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the audited financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the audited financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.


#### AUDITOR

The auditor, Deloitte LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board and signed on its behalf.

  
.....  
Peter Maybury

Director  
Date: 17 December 2012

  
.....

Russell Mears  
Director  
Date: 17 December 2012

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FREIGHTLINER HEAVY HAUL LIMITED**

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We have audited the financial statements of Freightliner Heavy Haul Limited for the 53 weeks ended 31 March 2012 which comprise the profit and loss account, the statement of total recognised gains and losses, the note of historical cost profits and losses, the balance sheet, and the related notes 1 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR**

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

**OPINION ON THE FINANCIAL STATEMENTS**

In our opinion the financial statements  
give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the 53 weeks then ended,  
have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and  
have been prepared in accordance with the requirements of the Companies Act 2006.

**OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.



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**FREIGHTLINER HEAVY HAUL LIMITED**

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**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FREIGHTLINER HEAVY HAUL LIMITED**

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**MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.

*Andrew Clark FCA*

Andrew Clark FCA (Senior Statutory Auditor)  
for and on behalf of  
**DELOITTE LLP**  
Chartered Accountants and Statutory Auditor  
London  
England

Date: *17 December 2012*

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**PROFIT AND LOSS ACCOUNT  
FOR THE PERIOD ENDED 31 MARCH 2012**

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	Note	2012 £000	2011 £000
<b>TURNOVER</b>	2	108,241	96,711
Cost of sales		(82,356)	(77,441)
<b>GROSS PROFIT</b>		25,885	19,270
Other operating expenditure		(12,694)	(6,866)
<b>OPERATING PROFIT</b>	3	13,191	12,404
Interest receivable		49	156
Interest payable	7	(1,007)	(1,423)
Other finance income/(costs)	8	574	(238)
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		12,807	10,899
Tax on profit on ordinary activities	9	(2,950)	(3,185)
<b>PROFIT FOR THE FINANCIAL PERIOD</b>		9,857	7,714

All amounts relate to continuing operations

The notes on pages 10 to 25 form part of these financial statements.

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES  
FOR THE PERIOD ENDED 31 MARCH 2012**

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	Note	2012 £000	2011 £000
<b>PROFIT FOR THE FINANCIAL PERIOD</b>		<b>9,857</b>	<b>7,714</b>
Unrealised surplus on revaluation of tangible fixed assets		62	162
Actuarial (losses)/gains related to pension scheme	20	(5,282)	9,946
Deferred tax attributable to actuarial loss/(gain)	20	1,268	(2,685)
Change in UK corporation tax rate		(29)	(112)
<b>TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE PERIOD</b>		<b>5,876</b>	<b>15,025</b>

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**NOTE OF HISTORICAL COST PROFITS AND LOSSES  
FOR THE PERIOD ENDED 31 MARCH 2012**

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	2012 £000	2011 £000
<b>REPORTED PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>	<b>12,807</b>	<b>10,899</b>
Difference between a historical cost depreciation charge and the actual depreciation charge for the period calculated on the revalued amount	30	30
<b>HISTORICAL COST PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>	<b>12,837</b>	<b>10,929</b>
<b>HISTORICAL COST PROFIT FOR THE PERIOD AFTER TAXATION</b>	<b>9,887</b>	<b>7,744</b>

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The notes on pages 10 to 25 form part of these financial statements.

**FREIGHTLINER HEAVY HAUL LIMITED**  
**REGISTERED NUMBER 3831229**

**BALANCE SHEET**  
**AS AT 31 MARCH 2012**

	Note	£000	31 March 2012 £000	26 March 2011 £000
<b>FIXED ASSETS</b>				
Tangible assets	10		28,112	23,160
<b>CURRENT ASSETS</b>				
Stocks	11	1,621		1,503
Debtors	12	25,525		24,049
Cash at bank and in hand		5,045		30
			<u>32,191</u>	<u>25,582</u>
<b>CREDITORS: amounts falling due within one year</b>	13	(25,454)		(22,360)
<b>NET CURRENT ASSETS</b>			<u>6,737</u>	<u>3,222</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>34,849</u>	<u>26,382</u>
<b>CREDITORS: amounts falling due after more than one year</b>	14		(14,067)	(14,959)
<b>PROVISIONS FOR LIABILITIES</b>				
Deferred tax	15		(2,248)	(2,422)
<b>NET ASSETS EXCLUDING PENSION SCHEME LIABILITY</b>			<u>18,534</u>	<u>9,001</u>
Defined benefit pension scheme liability	20		(4,609)	(952)
<b>NET ASSETS INCLUDING PENSION SCHEME LIABILITY</b>			<u>13,925</u>	<u>8,049</u>
<b>CAPITAL AND RESERVES</b>				
Called up share capital	16		-	-
Revaluation reserve	17		622	590
Profit and loss account	17		13,303	7,459
<b>SHAREHOLDERS' FUNDS</b>	18		<u>13,925</u>	<u>8,049</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



Peter Maybury  
Director



Russell Mears  
Director

Date: 17 December 2012

Date: 17 December 2012

The notes on pages 10 to 25 form part of these financial statements.

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## FREIGHTLINER HEAVY HAUL LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

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#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable law and United Kingdom Accounting Standards. The particular accounting policies adopted are consistent with those adopted in the prior period and are described below.

##### **Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention as modified by the revaluation of freehold and leasehold properties and in accordance with applicable accounting standards.

##### **Going Concern**

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Business Review on page 1.

The company has long-term contracts with a number of customers and suppliers, is cash generative and is forecast to continue to be. As a consequence the directors believe that the company is well placed to manage its business risks successfully despite the current uncertain economic outlook.

After making enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

##### **Cash flow**

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

##### **Turnover**

Turnover comprises revenue recognised by the company in respect of transport, haulage and other services which fall within the company's ordinary activities after deduction of trade discounts and excluding Value Added Tax, and which in the directors' opinion constitute the company's principal activity. Turnover from the supply of services represents the value of services provided under contracts to the extent that there is a right to consideration and is recorded at the value of the consideration due. The turnover all arises in the United Kingdom.

##### **Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property	-	33 to 40 years
Long-term leasehold property	-	Shorter of lease term or 33 years
Plant and machinery	-	3 to 25 years
Road fleet	-	2 to 10 years
Traction and rolling stock	-	20 to 25 years

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2012**

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**1. ACCOUNTING POLICIES (continued)****Revaluation of tangible fixed assets**

Individual freehold and leasehold properties are carried at current year value at the balance sheet date. A full valuation is obtained from a qualified valuer for each property every year on the basis of existing use values.

The revaluation surplus or deficit on book value is transferred to revaluation reserve, except that a deficit which is in excess of any previously recognised surplus over depreciated cost relating to the same property, or the reversal of such a deficit, is charged (or credited) to the profit and loss account. A deficit which represents a clear consumption of economic benefits is charged to the profit and loss account regardless of any such previous surplus.

Where depreciation charges are increased following a revaluation, an amount equal to the increase is transferred annually from the revaluation reserve to the profit and loss account as a movement on reserves. On the disposal or recognition of a provision for impairment of a revalued fixed asset, any related balance remaining in the revaluation reserve is also transferred to the profit and loss account as a movement on reserves.

**Leasing and hire purchase**

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

**Operating leases**

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

**Stocks**

Stocks represent operational maintenance spares and diesel fuel stored at the outbased sites. The values are based on the weighted average method of purchase price for fuel and the lower of cost and net realisable value for the maintenance spares.

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2012**

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**1. ACCOUNTING POLICIES (continued)****Deferred taxation**

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets in the financial statements

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

**Pensions**

The company operates within the Railways Pension Scheme, a defined benefits pension scheme, which provides benefits throughout the railway industry. For defined benefit schemes the amounts charged to operating profit are the current service costs and gains and losses on settlements and curtailments. They are included as part of staff costs. Past service costs are recognised immediately to the profit and loss account if the benefits have vested. The interest cost and the expected return on assets are shown as a net amount of other finance costs or credits adjacent to interest. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses. The pension charge is based on a full actuarial valuation dated 31 December 2010 updated to 31 March 2012 by the company's actuaries

Defined benefit schemes are funded, with the assets of the scheme held separately from those of the company, in separate trustee administered funds. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit method and discounted at a rate equivalent to the current rate of return on a high quality corporate bond of equivalent currency and term to the scheme liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The resulting defined benefit asset or liability, net of the related deferred tax, is presented separately after other net assets on the face of the balance sheet.

**Financial periods**

The company's accounting reference date is 31st March. As permitted by section 390 of the Companies Act 2006, the financial year is treated as ending on the nearest Saturday on or before 31 March. The accounts for the current year cover the 53 week period from 27 March 2011 to 31 March 2012

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2012**

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**2. TURNOVER**

Turnover and operating profit is attributable to the haulage of freight by rail and other associated services.

All turnover arose within the United Kingdom

**3. OTHER OPERATING EXPENDITURE**

The operating profit is stated after charging:

	2012 £000	2011 £000
Staff costs (note 5)	34,696	32,081
Depreciation of tangible fixed assets		
- owned assets	1,912	999
- held under finance leases and hire purchase contracts	831	838
Operating lease rentals		
- traction and rolling stock	13,996	13,869
- plant and machinery	3	1
Property rentals	433	428

**4. AUDITORS' REMUNERATION**

	2012 £000	2011 £000
Fees payable to the company's auditor for the audit of the company's annual accounts	<u>22</u>	<u>22</u>



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**FREIGHTLINER HEAVY HAUL LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2012**

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**5. STAFF COSTS**

Staff costs were as follows:

	2012 £000	2011 £000
Wages and salaries	29,130	26,428
Social security costs	2,635	2,184
Other pension costs (Note 20)	2,931	3,469
	<u>34,696</u>	<u>32,081</u>

The average monthly number of employees, including the directors, during the period was as follows

	2012 No.	2011 No
Train operations	535	552
Administrative	72	68
	<u>607</u>	<u>620</u>

**6. DIRECTORS' REMUNERATION**

The directors of the company are also directors of fellow subsidiaries within the group, Management Consortium Bid Ltd, Freightliner Ltd, Freightliner Maintenance Ltd and Freightliner Railports Ltd. The directors received total remuneration of £1,556,000 (2011: £1,278,000) for all group companies from Management Consortium Bid Ltd during the year, but it is not practicable to allocate this between their services as executives of Management Consortium Bid Ltd and their services as directors of the other group subsidiaries.

The highest paid director for the group received remuneration of £385,000 (2011: £408,000) from Management Consortium Bid Limited

During the period retirement benefits were accruing to 7 directors (2011: 4) in respect of defined benefit pension schemes. At 31 March 2012, the highest paid director had a total accrued pension of £37,000 (2011: £34,000) and an accrued lump sum of £30,000 (2011: £27,000).

**7. INTEREST PAYABLE**

	2012 £000	2011 £000
On finance leases and hire purchase contracts	946	973
On loans from group undertakings	61	450
	<u>1,007</u>	<u>1,423</u>

**FREIGHTLINER HEAVY HAUL LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2012**

**8. OTHER FINANCE INCOME/(COSTS)**

	2012 £000	2011 £000
Expected return on pension scheme assets	3,786	2,644
Interest on pension scheme liabilities	(3,212)	(2,882)
	<u>574</u>	<u>(238)</u>

**9. TAXATION**

	2012 £000	2011 £000
<b>Analysis of tax charge in the period</b>		
<b>Current tax (see note below)</b>		
UK corporation tax charge on profit for the period	3,096	2,858
Adjustments in respect of prior periods	(108)	201
<b>Total current tax</b>	<u>2,988</u>	<u>3,059</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	95	90
Effect of increased tax rate on opening liability	(269)	(86)
Net pension cost charge in excess of pension contribution relief	136	122
<b>Total deferred tax</b>	<u>(38)</u>	<u>126</u>
<b>Tax on profit on ordinary activities</b>	<u>2,950</u>	<u>3,185</u>

**Factors affecting tax charge for the period**

The tax assessed for the period is lower than (2011 - higher than) the standard rate of corporation tax in the UK of 26% (2011 - 28%). The differences are explained below

	2012 £000	2011 £000
Profit on ordinary activities before tax	<u>12,807</u>	<u>10,899</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26% (2011 - 28%)	3,330	3,052
<b>Effects of:</b>		
Expenses not deductible for tax purposes	(20)	63
Capital allowances for period in excess of depreciation	(78)	(135)
Adjustments to tax charge in respect of prior periods	(108)	201
Pension contribution relief in excess of net pension charge	(136)	(122)
<b>Current tax charge for the period (see note above)</b>	<u>2,988</u>	<u>3,059</u>

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2012**

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**9. TAXATION (continued)****Factors that may affect future tax charges**

On 29 March 2011, the Finance (No. 3) Bill 2011 was introduced into the House of Commons which substantively enacted the change in the corporate tax rate in the UK to 26% from 1 April 2011. On 19 July 2011, Finance Act 2011 received Royal Assent which enacted the change in the corporate tax rate in the UK to 25% from 1 April 2012. Further, on 21 March 2012, the UK Government announced an additional reduction in the main rate of corporation tax from 26% to 24% effective from 1 April 2012. This change to 24% was substantively enacted on 26 March 2012 via the Provisional Collection of Taxes Act 1968, and on this basis the rate reduction to 24% has been applied to the current period deferred tax balances. The Government has also indicated that it intends to enact future reductions in the main tax rate of 1% each year down to 22% by 1 April 2014.

**10. TANGIBLE FIXED ASSETS**

	Land and Buildings £000	Traction and Rolling Stock £000	Road Fleet £000	Plant and machinery £000	Total £000
<b>Cost or valuation</b>					
At 27 March 2011	3,538	24,979	13	768	29,298
Additions	-	7,416	-	217	7,633
At 31 March 2012	<u>3,538</u>	<u>32,395</u>	<u>13</u>	<u>985</u>	<u>36,931</u>
<b>Depreciation</b>					
At 27 March 2011	253	5,381	13	491	6,138
Charge for the period	80	2,596	-	67	2,743
Revaluation	(62)	-	-	-	(62)
At 31 March 2012	<u>271</u>	<u>7,977</u>	<u>13</u>	<u>558</u>	<u>8,819</u>
<b>Net book value</b>					
At 31 March 2012	<u>3,267</u>	<u>24,418</u>	<u>-</u>	<u>427</u>	<u>28,112</u>
At 26 March 2011	<u>3,285</u>	<u>19,598</u>	<u>-</u>	<u>277</u>	<u>23,160</u>

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FOR THE PERIOD ENDED 31 MARCH 2012**

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**10. TANGIBLE FIXED ASSETS (continued)**

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows

	31 March 2012 £000	26 March 2011 £000
Traction and rolling stock	15,745	16,401

At 26 March 2011, included within the net book values of land and buildings is £2,924,000 (2011: £2,908,000) relating to long term leasehold land and buildings and £343,000 (2011: £377,000) relating to short term leasehold land and buildings.

The land and buildings were revalued on 31 March 2012 by BNP Paribas Real Estate, Chartered Surveyors, on an open market existing use basis. The valuation has been carried out in accordance with the RICS Statement of Asset Valuation Practice and Guidance notes. The surplus arising on revaluation of £62,000 (2011: £162,000) has been taken to revaluation reserve.

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

	31 March 2012 £000	26 March 2011 £000
Cost	3,064	3,064
Accumulated depreciation	(421)	(371)
Net book value	2,643	2,693

**11. STOCKS**

	31 March 2012 £000	26 March 2011 £000
Fuel	352	234
Consumable spares	1,269	1,269
	1,621	1,503

There is no material difference between the balance sheet value of stocks and their replacement cost

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**12. DEBTORS**

	31 March 2012 £000	26 March 2011 £000
Trade debtors	14,162	11,593
Amounts owed by group undertakings	10,956	11,011
Other debtors	109	197
Prepayments and accrued income	298	1,248
	<u>25,525</u>	<u>24,049</u>

**13. CREDITORS:****Amounts falling due within one year**

	31 March 2012 £000	26 March 2011 £000
Net obligations under finance leases and hire purchase contracts	895	852
Trade creditors	6,073	7,013
Amounts owed to group undertakings	10,761	8,533
Social security and other taxes	3,989	2,273
Accruals	3,736	3,689
	<u>25,454</u>	<u>22,360</u>

**14. CREDITORS:****Amounts falling due after more than one year**

	31 March 2012 £000	26 March 2011 £000
Net obligations under finance leases and hire purchase contracts	<u>14,067</u>	<u>14,959</u>

Creditors include amounts not wholly repayable within 5 years as follows:

	31 March 2012 £000	26 March 2011 £000
Repayable by instalments	<u>10,446</u>	<u>11,196</u>

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**14. CREDITORS:  
Amounts falling due after more than one year (continued)**

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

	31 March 2012 £000	26 March 2011 £000
Between one and five years	3,621	3,763
After five years	10,446	11,196
	<u>14,067</u>	<u>14,959</u>

**15. DEFERRED TAXATION**

	31 March 2012 £000	26 March 2011 £000
At beginning of period	2,422	2,043
(Released during)/charge for period	(174)	4
Reclassification of deferred tax asset relating to pension commitments	-	375
At end of period	<u>2,248</u>	<u>2,422</u>

The provision for deferred taxation is made up as follows

	31 March 2012 £000	26 March 2011 £000
Accelerated capital allowances	<u>2,248</u>	<u>2,422</u>

No provision has been made for deferred tax on gains recognised on revaluing property to its market value. Such tax would become payable only if the property were sold without it being possible to claim rollover relief. The total amount unprovided is £702,000 (2011 - £781,000). These assets are expected to be used in the continuing operations of the business and, therefore no tax is expected to be paid in the foreseeable future.

Deferred tax in respect of the company's defined benefit scheme is disclosed in note 20.

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**16. SHARE CAPITAL**

	31 March 2012 £	26 March 2011 £
Allotted, called up and fully paid		
1 Ordinary share of £1	1	1

**17. RESERVES**

	Revaluation reserve £000	Profit and loss account £000
At 27 March 2011	590	7,459
Profit for the period	-	9,857
Pension reserve movement	-	(4,014)
Surplus on revaluation of freehold property	62	-
Realised revaluation surplus	(30)	30
Change in UK corporation tax rate	-	(29)
At 31 March 2012	622	13,303

**18. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS**

	31 March 2012 £000	26 March 2011 £000
Opening shareholders' funds	8,049	12,024
Profit for the period	9,857	7,714
Dividends (Note 19)	-	(19,000)
Other recognised gains and losses during the period	(3,981)	7,311
Closing shareholders' funds	13,925	8,049

**19. DIVIDENDS**

	2012 £000	2011 £000
Dividends paid on equity capital	-	19,000

The dividend was paid to the sole shareholder of the company, Management Consortium Bid Limited.

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**FREIGHTLINER HEAVY HAUL LIMITED**

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**20. PENSION COMMITMENTS**

The company operates a defined benefit pension scheme for all qualifying employees

The pension scheme is "multi-employer", available to all employees within several companies participating within the group. The fund and liabilities are not separately identifiable between the participating companies. Under the requirements of FRS17 the assets and liabilities have been allocated to each company applying a pragmatic and reasonable estimate for the split (using as a basis the employees' accrued pension liabilities within the scheme).

The scheme is subject to triennial valuation by independent actuaries, Towers Watson. The last funding valuation was carried out at 31st December 2010 and the figures included in the accounts in respect of the company pension scheme are based on this latest valuation as updated to the current accounting period by independent actuaries, Punter Southall Transactions Services

The assets and liabilities shown within this disclosure represent the 60% company share. At a gross level the funding obligations and assets can be summarised as follows.

<u>Gross level</u>	2012	2011
	£000	£000
Present value of funded obligations	(101,952)	(72,970)
Fair value of scheme assets	91,845	70,797
Deficit in the scheme	(10,107)	(2,173)
Member share of deficit	4,043	869
Company share	(6,064)	(1,304)
Related deferred tax asset	1,455	352
Net liability	(4,609)	(952)

The amounts recognised in the balance sheet are as follows

	2012	2011
	£000	£000
Present value of funded obligations	(61,171)	(43,782)
Fair value of scheme assets	55,107	42,478
Deficit in scheme	(6,064)	(1,304)
Related deferred tax asset	1,455	352
Net liability	(4,609)	(952)



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**FREIGHTLINER HEAVY HAUL LIMITED**

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FOR THE PERIOD ENDED 31 MARCH 2012**

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**20. PENSION COMMITMENTS (continued)**

The amounts recognised in profit or loss are as follows

	2012 £000	2011 £000
Current service cost	(2,931)	(3,469)
Interest on obligation	(3,212)	(2,882)
Expected return on scheme assets	3,786	2,644
	<hr/>	<hr/>
Total	(2,357)	(3,707)
	<hr/>	<hr/>
Actuarial (losses)/gains immediately recognised in statement of total recognised gains and losses	(5,282)	9,946
	<hr/>	<hr/>

Changes in the present value of the defined benefit obligation are as follows.

	2012 £000	2011 £000
Opening defined benefit obligation	43,782	49,048
Current service cost	2,931	3,469
Interest cost	3,212	2,882
Actuarial losses and (gains)	13,347	(10,534)
Benefits paid	(2,101)	(1,083)
	<hr/>	<hr/>
Closing defined benefit obligation	61,171	43,782
	<hr/>	<hr/>

Changes in the fair value of scheme assets are as follows:

	2012 £000	2011 £000
Opening fair value of scheme assets	42,478	37,899
Expected return	3,786	2,644
Actuarial gains and (losses)	8,065	(588)
Contributions by employer	2,879	4,142
Benefits paid	(2,101)	(1,083)
Members' share of special contributions	-	(536)
	<hr/>	<hr/>
	55,107	42,478
	<hr/>	<hr/>

The company expects to contribute £3.2 million to its defined benefit pension scheme for all qualifying employees in 2013

The major categories of scheme assets as a percentage of total scheme assets are as follows.

	2012	2011
Equities/Pooled funds	85.91 %	94.70 %
Bonds	11.00 %	4.80 %
Other funds	3.09 %	0.50 %

**FREIGHTLINER HEAVY HAUL LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**20. PENSION COMMITMENTS (continued)**

Principal actuarial assumptions at the balance sheet date (expressed as weighted averages):

	2012	2011
Discount rate at 31 March	5.20 %	5.80 %
Expected return on scheme assets at 31 March	6.52 %	7.04 %
Future salary increases	3.80 %	4.25 %
Future pension increases of pensions in payment	2.20 %	2.65 %
Rate of increase of pensions in deferment	2.20 %	2.65 %
Inflation assumption (CPI)	2.20 %	2.65 %
Inflation assumption (RPI)	3.20 %	3.45 %

To develop the expected long-term rate of return on asset assumption, the company considers the current level of expected return on risk free investments (primarily government bonds), the historical level of risk premium associated with the other class assets in which the portfolio is invested and the expectations for future returns of each asset class. The expected return on asset for each asset class is then weighted by the actual asset allocation to develop the expected long-term rate of return on assets assumption for the portfolio.

An indication of the life expectancy for mortality tables used to determine benefit obligations are

	2012 Years	2011 Years
<u>Retiring today age 65</u>		
Males	21.3	20.3
Females	22.7	22.0
<u>Retiring in 20 years time aged 65</u>		
Males	23.7	22.7
Females	25.2	23.5

Amounts for the current and previous four periods are as follows

Defined benefit pension schemes

	2012 £000	2011 £000	2010 £000	2009 £000	2008 £000
Defined benefit obligation	(61,171)	(43,782)	(49,048)	(34,321)	(26,267)
Scheme assets	55,107	42,478	37,899	24,429	28,165
(Deficit)/surplus	(6,064)	(1,304)	(11,149)	(9,892)	1,898
Experience adjustments on scheme liabilities	(11,458)	-	-	(526)	(66)
Experience adjustments on scheme assets	8,065	(588)	8,970	(8,885)	(2,313)

**FREIGHTLINER HEAVY HAUL LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**21. OPERATING LEASE COMMITMENTS**

At 31 March 2012 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings	
	31 March 2012 £000	26 March 2011 £000
<b>Expiry date:</b>		
Within one year	34	14
Between two and five years	193	164
After more than five years	182	181
<b>Total</b>	<b>409</b>	<b>359</b>

**Other operating leases**

	Traction and rolling stock £000	Plant and machinery £000	31 March 2012 £000	26 March 2011 £000
<b>Leases that expire</b>				
Within one year	118	13	131	523
Between two and five years	5,766	116	5,882	4,192
After more than five years	8,269	-	8,269	9,936
<b>Total</b>	<b>14,153</b>	<b>129</b>	<b>14,282</b>	<b>14,651</b>

The total equipment lease capital employed and total future operating lease commitments are shown in the following table:

	Traction and rolling stock £000	Plant and machinery £000	31 March 2012 £000	26 March 2011 £000
Company estimate of underlying gross capital values	159,164	120	159,284	133,006
Total lease payments due over the remaining term	75,842	278	76,120	85,130
<b>Number of assets leased</b>			<b>2012 No.</b>	<b>2011 No.</b>
Locomotives			87	73
Wagons			1,078	713

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**NOTES TO THE FINANCIAL STATEMENTS  
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**22. RELATED PARTY TRANSACTIONS**

Advantage has been taken of the exemption in FRS8 not to disclose transactions between entities, 100% of whose voting rights are controlled within the group

**23. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY**

The immediate parent company is Management Consortium Bid Limited, incorporated in Great Britain and registered in England and Wales. The ultimate parent company and controlling party is RailInvest Funding Limited, a company incorporated and registered in the Cayman Islands.

The smallest and largest group for which consolidated accounts are prepared, is RailInvest Holding Company Limited, incorporated in Great Britain and registered in England and Wales. Copies of the group accounts may be obtained from The Podium, 1 Eversholt Street, London, NW1 2FL.